



## **Amélie Alleman**

Mobile : +32 474/54 89 89

Email : [amelie@akros-solutions.com](mailto:amelie@akros-solutions.com)

Adress : Avenue Van Volxem, 304 / 21

1190 Forest – Belgium

Personal details : Belgian - Single - 06 / 07/ 1981

### **Career History**

#### **February 2012 - ... Associate Director at Akros Europe Sprl**

Akros Europe is an ICT consultancy company specialised to provide support and helpdesk position to different industries but mainly working with the European Commission in Brussels.

Set up the company with my Associate Partner, I am in charge of the day to day management.

#### **September 2009 - ... Associate Director at Akros, Solutions Sprl**

Akros Solutions is active on the BeNeLux Market and hi score activity is to bring a personalised and qualitative IT recruitment and consultancy solutions to their clients.

Set up the company with my associate partner, business development (2016 - 4,8 m. €), employee day to day management, marketing, training, internal recruitment, public relations, strategy definition and execution, design of the company branding (website [www.akros-solutions.com](http://www.akros-solutions.com) + 2 blogs [www.Berecruited.be](http://www.Berecruited.be) and [www.brandyourrecruitment.be](http://www.brandyourrecruitment.be)) - social network management (linked'in : personal profile 9K – Akros 3K, twitter, facebook - personal profil 3k, instragram, stackoverflow, google+), event management (I organise Speak and Lunch with subject matter experts in IT – Procurement and HR - 2 times / month).

Solutions :

- IT Consultancy (48 FTE : 33 ICT consultant on payroll, 11 ICT freelancers + 4 FTE within the office recruiters and community manager)
- IT headhunting – permanent recruitment on no cure no pay or retained assignment
- Contract Management
- Try and hire

Profiles - Expertise :

Digital transformation - System, security and network engineers - Project Managers - Business and Functional Analysts - Development (Java, .net, angular, WEB ...) - Data Management/Big Data

### **March 2009 - July 2009 - Team Leader - IT Permanent division at Modis International (US holding MPS group)**

I started within Modis as ICT Ressourcer for the permanent and freelance recruitment and got promoted to the position of Sales Consultant (IT permanent market - Financial sector - Brussels), Senior Sales consultant and finally Team Leader - IT permanent team of Brussels (5 FTE).

### **January 2007 - July 2009 - Recruitment consultant - IT permanent division at Modis International**

IT permanent recruitment Open Market specialised in the financial sector (mainly in Brussels): bank, finance, insurance, electronic payment, security payment. Generalist – All kind of profiles in IT Finance.

Specialties: - Recruitment and selection, sourcing, interviews, Business development (Hunter profile) - Negotiation

Recruitment in French, Dutch and English

### **November 2004 - December 2006 - Management Assistant at Julaneuve SA**

I had to manage a team of workers (20 p) and students (35 p). I was also in charge of the selection and training, marketing and sales activity.

Result : + 180 % on the 1st year

## **Education and Languages**

2004 - Master in Communication (FUNDP – UCL)

French (Mother tongue)– English (fluent) – Dutch (average)

## **Honors and Awards**

2015 and 2016 – member of the board of « Cercle Olympe » (business women association)

2015 – NRJ startup Expert – Recruitment

2013 – Get the prize « Trends Woman Awards » in the category Starter (less than 3 years experience)

2008 and 2009 - Best sales of Europe in the category permanent recruitment – Modis International

2007 - Best new employee of the Year – Raising Star – Modis international