

Financial advisor

Delfosse Emilie

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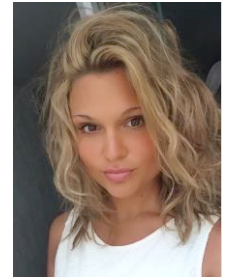
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EDUCATION

2015-2017 : MASTER OF ECONOMICS – I.C.H.E.C BRUSSELS MANAGEMENT SCHOOL – BRUSSELS

2016-2017 2nd year of Master

2015-2016 1st year of Master

2012-2015 : BACHELOR DEGREE IN MARKETING MANAGEMENT – E.P.H.E.C – BRUSSELS

2014-2015 3st year (Graduated with honors, >70%)

2013-2014 2nd year of Bachelor

2012-2013 1st year of Bachelor

2010-2011 : SUMMER ENGLISH CLASSES– INTERNATIONAL SCHOOL OF ENGLISH – U.S.A, MIAMI (FL.)

2003-2010 : SECONDARY EDUCATION

2007-2010 Higher secondary education in Economics – Collège Jean XXIII – Brussels

2003-2007 Lower secondary education – Lycée Emile Jacqmain – Brussels

PROFESSIONAL EXPERIENCES

FROM SEPTEMBER 2016 : COMMERCIAL ADVISOR – BNP PARIBAS- BRUSSELS

- Reception of the customers and management of their requests
- Customer Relationship Management
- Need's detection and tailored help
- Sales and promotion of banking products (investment products, insurances, loans)
- Credit analyst and lending officer
- Looking for the right saving and investment strategy for the customer

AUGUST 2015 - SEPTEMBER 2016 : FINANCIAL ADVISOR – DEUTSCHE BANK - BRUSSELS

- Promotion of bank's values and strategy
- Contribution to the acquisition of new customers
- Identify potential customers and offer products adapted to their profile
- Customer portfolio management

SEPTEMBER 2013 – AUGUST 2015 : MARKETING & COMMUNICATION ASSISTANT – BRUSSELS

Project support : cost evaluation, feasibility studies, market researches, fundraising, contracts negotiation, implementation of launch strategies and communication plans, project presentation, monitoring and control, teams management...

LANGUAGES

- ❖ French – Mother tongue
- ❖ English – Good level
- ❖ Dutch – C1- Level (European standards)

COMPUTER SKILLS

- ❖ Competences in Microsoft Office: Word, Excel, PPT...
- ❖ Used to internet and communication/social networks
- ❖ Portfolio builder & portfolio manager
- ❖ Mailing management

PERSONALITY

Dynamic, challenger, enthusiast, punctual, motivated, customer oriented, adaptation faculties, flexible, able to work both alone and in a team, always ready for new challenges.